Press Release

Schneider Electric Announces Significant Investment in New Product Technologies and Innovation

Energy management leader builds on over 100 years of leadership with new commitment to helping customers drive further intelligence, safety, and reliability in their infrastructure

PALATINE, Ill. – Oct. 25, 2012 – Schneider Electric, a global specialist in energy management, today announced a strategic investment in product innovations to expand the company’s market leading portfolio of power distribution solutions. Through a significant investment over the next four years in product development, Schneider Electric is delivering new levels of innovation, intelligence, safety and reliability to meet its customers expanding needs for energy efficient, secure and cost-effective operations.

Efficient operations are essential for businesses looking to make the most of their infrastructure investments and drive results. Safe operations are also a priority for companies given the risks associated with many electrical occupations. In today’s high performance buildings, the use of efficient technologies integrated across all major domains can enable organizations to reduce operating expenses, which account for 75 percent of a traditional building’s life cycle costs over the course of many years. By leveraging the latest technology innovations to access data about energy use, Schneider Electric is helping companies cut operating costs, streamline operations and also improve facility safety.

“Today’s electrical systems have a wealth of data available that, when analyzed, interpreted and acted on, provide vast amounts of information to help organizations operate in simpler and smarter ways,” said Allen Breeze, Senior Vice President, Power Business, Schneider Electric. “At Schneider Electric, we have a legacy for delivering the highest-quality products that address our customers’ needs and help establish safe operations. We’re committed to not only delivering on these needs today, but offering the most advanced products and solutions in the market that will help customers drive value out of their infrastructure investments and continue to innovate for many years.”

Schneider Electric is expanding on its breadth of products by adding more intelligence through metering and monitoring capabilities; remote management for anytime, anywhere access; and advanced diagnostics for better visibility of high energy consumers and planning for load shedding and other energy management decisions. Easily available to stakeholders throughout the organization in role-based formats, the intelligence allows for proactive, preventative and predictive maintenance and opportunities for increasing energy efficiency and controlling costs. New features will allow for greater protection from
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downtime, heighten safety for installers and users, and simplified offers for easier selection and coordination through pre-configured solutions and common platforms.

“Schneider Electric has been a trusted partner in our network for decades,” said Bill DeLoache, CEO of Shealy Electrical Wholesale. “Our customers not only recognize their brand, but see it as a trusted name when it comes to energy management and having the upmost level of quality and safety. Schneider Electric’s products form the backbone of many of our customers’ facilities and we see this commitment to innovation as not only impactful for our business and customers, but for moving the industry ahead as a whole.”

For more information on Schneider Electric visit: www.schneider-electric.com/us

About Schneider Electric
As a global specialist in energy management with operations in more than 100 countries, Schneider Electric offers integrated solutions across multiple market segments, including leadership positions in Utilities & Infrastructures, Industries & Machine Manufacturers, Non-residential Buildings, Data Centers & Networks and Residential. Focused on making energy safe, reliable, efficient, productive and green, the company’s 130,000 plus employees achieved sales of about 31 billion US dollars (22.4 billion euros) in 2011, through an active commitment to help individuals and organizations make the most of their energy.

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