
Press Release

Schneider Electric Announces Agreement with AssetPoint

RALEIGH, N.C., – October 26, 2011 — Schneider Electric, the global specialist in energy management, today announced it is teaming up with AssetPoint, a leading Enterprise Asset Management (EAM) and Computerized Maintenance Management System (CMMS) solution provider. Through this partnership, Schneider Electric will be able to offer its industrial customers access to AssetPoint's best-in-class EAM/CMMS solution to monitor and manage assets across their control systems.

"In order to truly implement energy and production optimization initiatives, customers need visibility into the performance of their assets," said Greg Bodenhamer, Vice President, Industry End User Marketing, Solutions & Services, Industry Business, Schneider Electric. "With the addition of AssetPoint's solution we can now offer our customers a more comprehensive, end-to-end manufacturing productivity, energy management, and sustainability solution that provides insight into the performance, health and operation of all their assets."

"AssetPoint is excited to partner with the leader in global energy management, Schneider Electric," said Mike Levine, President and CEO, AssetPoint. "We believe their energy management solutions combined with our TabWare EAM/CMMS solution offers customers a total solution to maximize the performance of their assets. TabWare has been a trusted industry solution for over 30 years, and partnering with Schneider Electric enables customers to obtain energy efficiency and automation, leading to faster ROI. We are committed to our customers reaching best-in-class results, and we will continue to be leaders in the industry through product innovation, quality and customer service excellence."

Designed by maintenance professionals, AssetPoint's EAM/CMMS solution, TabWare™, is extremely flexible and easy to implement within an organization of any size. TabWare can be deployed as a local application or in a Software-as-a-Service (SaaS) model and works in conjunction with Schneider Electric's comprehensive automation and control solutions. Schneider Electric delivers a complete

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process management solution that allows companies to optimize their energy usage and drive maximum efficiency within their operations while also improving productivity.

For more information on Schneider Electric's automation and control solutions visit: www.schneider-electric.com/us. For more information on AssetPoint's EAM/CMMS solution visit: www.assetpoint.com.

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About Schneider Electric

As a global specialist in energy management with operations in more than 100 countries, Schneider Electric offers integrated solutions across multiple market segments, including leadership positions in energy and infrastructure, industrial processes, building automation, and data centers/networks, as well as a broad presence in residential applications. Focused on making energy safe, reliable, and efficient, the company's 110,000 plus employees achieved sales of more than \$26 billion in 2010, through an active commitment to help individuals and organizations "Make the most of their energy."

www.schneider-electric.com/us

About AssetPoint:

AssetPoint, makers of TabWare, is the leading provider of EAM solutions for companies whose success depends on the performance of their assets. For over 30 years, AssetPoint has led the market in helping customers control their maintenance costs, optimize spare parts inventory, streamline procurement and improve management, command and control.

Designed by maintenance professionals for maintenance professionals, TabWare is easy to learn, easy to use and proven over time to be the most effective product in the market. That's why tens of thousands of users trust their critical assets to TabWare each and every day.

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